

Contracting with Government

A Roadmap for Business Opportunities

—— We help you grow your business

A DEEPER DIVE INTO PROCUREMENT

Presented by: Eric Ocomy, Chief of Contract Services



Procurement Opportunities on Illinois Tollway Website

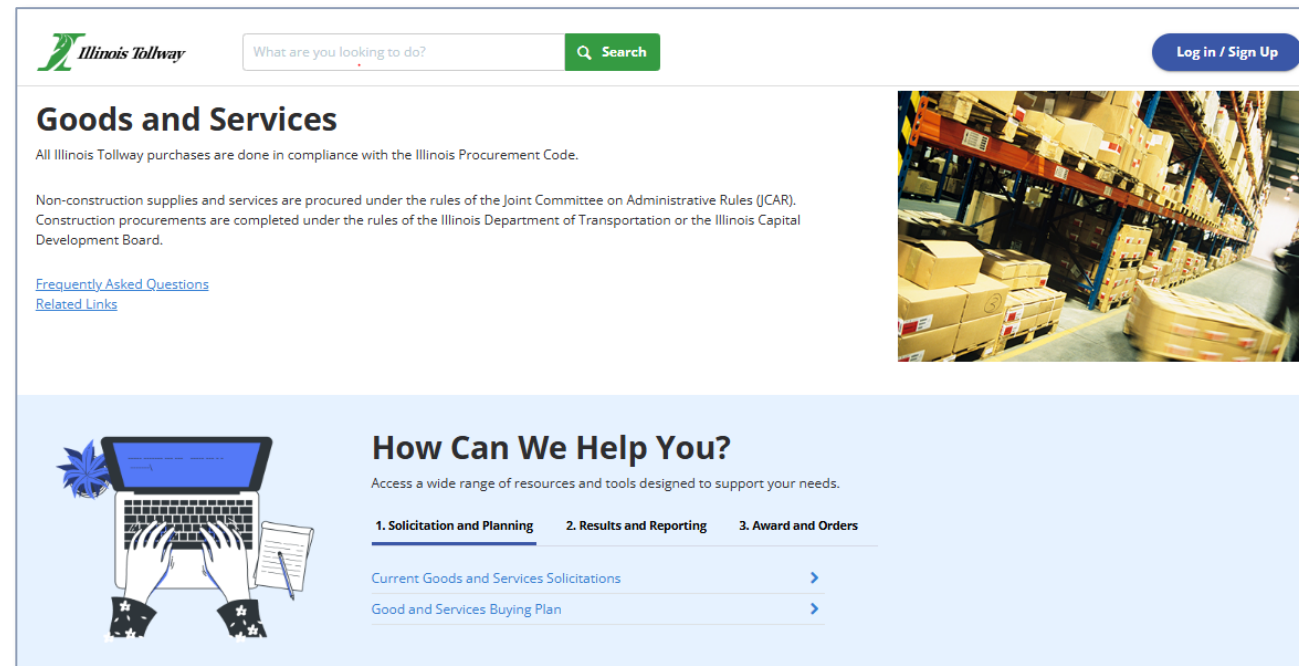
Visit **illinoistollway.com**

Find information including

- » Frequently Asked Questions
- » Current Goods and Services solicitations
- » Goods and Services buying plan



**BUYING PLAN
UPDATED QUARTERLY**





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How Can We Help You?

Access a wide range of resources and tools designed to support your needs.

1. Solicitation and Planning

2. Results and Reporting

3. Award and Orders

[Current Goods and Services Solicitations](#)



[Good and Services Buying Plan](#)



Buying Plan for Goods and Services

The Illinois Tollway's buying plan provides potential vendors a list of upcoming services, equipment and materials the Tollway expects to purchase.

The detailed list includes the initial term of each contract, the tentative timeframe for when the solicitation will be issued, and an estimated contract value range to provide prospective vendors with information they need to bid on Tollway contracts. It describes what equipment and materials will be purchased, listing items that include electrical generators, uniforms, winter roadway abrasives and vehicle paint. The buying plan also details services that will be provided by vendors, including technical assistance for small businesses and legal services.

[View the Buying Plan](#)

[Click here to view buying plan](#)



Goods and Services Buying Plan

GOODS AND SERVICES CONTRACT BID LETTING SCHEDULE – **SAMPLE**

PROJECT TITLE	DEPARTMENT	ADVERTISE DATE	BID OPENING DATE	ESTIMATED START DATE	CONTRACT TERMS	CONTACT INFO	DETAILS (LINK)
I-PASS Gift Card Printing and Packaging	Toll Operations	2Q 2025	2Q 2025	2Q 2025	2 years	Email	Hyperlink to opportunity
Webstreaming and Recording Services	Information Technology	2Q 2025	2Q 2025	2Q 2025	3 years	Email	Hyperlink to opportunity

Illinois Tollway Goods and Services Contracts

Information in this document is subject to change.
Small Purchases may be restricted initially to registered small businesses.
See <https://www.bidding.illinois.gov> for additional bidding information.

**GOODS AND SERVICES CONTRACT
BID LETTING SCHEDULE**
(Sorted by Bid Opening)

BID SOLICITATION NUMBER	PROJECT TITLE	CONTRACT NUMBER	PROCUREMENT APPROACH	DEPARTMENT	ADVERTISE DATE	BID OPENING DATE	ESTIMATED START DATE	ESTIMATED END DATE	INITIAL CONTRACT TERM	MSIP CODES	BUYER'S NAME	BUYER'S EMAIL ADDRESS	SEP GOAL	VET GOAL	COST MAGNITUDE (See Key)	DETAIL LINK ¹
24-SETHA-ADMIN-B-43201	Professional Printing Supplies	24-0172RRR	Invitation for Bid	Facilities/Fleet	24-Jul-24 A	15-Aug-24 A	15-Nov-24 A	15-Dec-24	2 Years	62543	Donna Ponce	DPonce@getpass.com	5%	0%	C	B-43201
24-SETHA-ADMIN-B-43728	Employee Assistance Program Services, Peer Support Group, Trauma Workshop	24-0258R	Small Purchase	Administration	25-Jun-24 A	9-Jul-24 A	25-Aug-24 A	29-Sep-24	1 Year	94886	Connie Ponce	CPonce@getpass.com	N/A	N/A	B	B-43728
24-SETHA-ADMIN-B-43512	Multidisciplinary Care Act Filing Services 2024-2025	24-0212R	Small Purchase	Administration	17-Nov-24 A	3-Dec-24 A	19-Dec-24 A	19-Jan-25	2 Years	94810	Connie Ponce	cponce@getpass.com	N/A	N/A	TBD	B-43512
24-SETHA-ADMIN-B-43514	Health Fair Sponsorship	24-0169R	Small Purchase	Administration	18-Nov-24 A	4-Dec-24 A	19-Dec-24 A	4-Oct-25	3 Years	94833, 94834	Connie Ponce	cponce@getpass.com	N/A	N/A	B	B-43514
24-SETHA-COMM-B-43633	Graphic Design Enterprise Software with service Maintenance and Support for Three (3) Years	24-0037	Small Purchase	Stakeholder Engagement	26-Jul-24 A	2-Aug-24 A	15-Nov-24 A	15-Dec-24	3 Years	20830, 20811, 20827, 20837	Danese Murgueta	DMurgueta@getpass.com	N/A	N/A	B	B-43633
24-SETHA-ENGGR-B-43357	Generator Rental Services	24-0043	Invitation for Bid	Facilities/Fleet	5-Jul-24 A	9-Aug-24 A	19-Sep-24 A	19-Oct-24	1 Year	93628, 94163	Nena Snow	NSnow@getpass.com	0%	0%	C	B-43357
24-SETHA-ENGGR-B-43919	Chairs, Hooks, and Lids	24-0051	Small Purchase	Roadway Maintenance	23-May-24 A	25-Jun-24 A	24-Jul-24 A	29-Aug-24	2 Years	43919	Brian Children	BChildren@getpass.com	N/A	N/A	B	B-43919
24-SETHA-ENGGR-B-43730	Aluminum Extrusions	24-0052	Invitation for Bid	Roadway Maintenance	23-May-24 A	9-Sep-24 A	15-Nov-24 A	1-Jan-25	1 Year	80138	Kristi Souzanni	KSouzanni@getpass.com	0%	0%	E	B-43730
24-SETHA-ENGGR-B-43770	Wood Sign Posts	24-0119	Small Purchase	Roadway Maintenance	18-Jul-24 A	31-Jul-24 A	29-Aug-24 A	29-Sep-24	2 Years	54073	Brian Children	BChildren@getpass.com	N/A	N/A	B	B-43770
24-SETHA-FINANC-B-44672	Insurance Brokerage/Consulting Services	24-0094	RFP	Finance	25-Mar-25 A	16-May-25 A	20-Feb-25 A	20-Jun-25	5 Years	91858, 95352	Cheryl Heinz	CHein@getpass.com	11%	0%	F	B-44672
24-SETHA-INFOT-B-45554	Odyssey Software Subscription	24-0201	Small Purchase	Information Technology	14-Nov-24 A	19-Nov-24 A	15-Dec-25	1-Dec-25	5-Year	20800	Nail Posner	NPosner@getpass.com	N/A	N/A	B	B-45554
24-SETHA-OPER-B-43851	Medium Duty Trucks	24-0044	Invitation for Bid	Facilities/Fleet	25-Sep-24 A	13-Nov-24 A	21-Nov-24 A	1-Dec-25	1 Time Purchase	87205, 87208	Kristi Souzanni	KSouzanni@getpass.com	2%	0%	TBD	B-43851

KEY INFORMATION INCLUDES:

- » Project title
- » Department
- » Advertise, bid opening, start dates
- » Cost magnitude
- » Details Link



Tips for Success

- ✓ **Read solicitations** and use vendor checklist
- ✓ **Bid on ALL line items** for the bid to be considered (either Forms A or Forms B)
- ✓ **Complete required disclosures forms**
- ✓ **Ensure all registrations are valid and up-to-date** with the SOS, BOE and IDHR
- ✓ **Submit on time**
- ✓ **Get BEP/veteran certified** and stay current (annually)
- ✓ **Electronic bids still require a signed offer**
- ✓ Remember – **Bid opportunities are price competitive!**

Upcoming Procurements Snapshot



BUSINESS SYSTEMS

**Transponders and
Roadside Equipment**

>\$10M

1-year contract



DIVERSITY

**Technical Assistance
Client Services**

\$1M to \$10M

3-year contract



FACILITIES/FLEET

**Snow Plow Truck
Simulator**

\$100K to \$250K

2-year contract



FINANCE

**Bond Underwriters
(RFP or RFQ)**

\$100K to \$250K

TBD

Upcoming Procurements Snapshot



INFORMATION TECHNOLOGY

Security Video Management System

\$500K to \$1M

3-year contract



PLANNING

Fiber Optic Cable Maintenance and Management

>\$10M

5-year contract



ROADWAY MAINTENANCE

Traffic Cones

\$10K to \$100K

2-year contract



TOLL OPERATIONS

Image Review Services

>\$10M

3-year contract



DISCUSSION



Thank You

**Contracting with
Government**

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