

# STATEMENT OF INTEREST WORKSHOP

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# PROFESSIONAL ENGINEERING SERVICES



# FIERCE COMPETITION

*Since the Move Illinois Program began in 2012...*

Advertised **27**  
Professional Services  
Bulletins

Provided **259** contract  
opportunities

More than **5,000**  
Statement of Interests  
reviewed



# SELECTION PROCESS

## *Qualifications-based selection*

**Statement of Interest is submitted**

**Formal review and scoring process**

**Top firm is notified and fee is negotiated**

**Board of Directors approval**



# SUBMITTING STATEMENT OF INTERESTS (SOIs)

## *e-Builder Procedure*

**Download e-Builder resources**

**Participate in webinar training**

**Register for security key**

**Obtain Firm Code Name**



# SUBMITTING STATEMENT OF INTERESTS (SOIs)

## *Scoring criteria*

**Specialized experience**

**Performance history and expertise**

**Ability to complete work in time**

**Commitment/availability of key personnel**

**Proposed method of accomplishing objectives**

**Inclusive and substantive DBE/VOSB plan**

**Previous record on meeting DBE/VOSB goals**





# SUBMITTING STATEMENT OF INTERESTS (SOIs)



# SUBMITTING STATEMENT OF INTERESTS (SOIs)

*What to do*

**10** Make the deadline

**9** Proofread



# SUBMITTING STATEMENT OF INTERESTS (SOIs)

*What to do*

**8** Make it interesting

**7** Be concise



# SUBMITTING STATEMENT OF INTERESTS (SOIs)

*What to do*

**6** Give us your best people

**5** Address our core values



# SUBMITTING STATEMENT OF INTERESTS (SOIs)

*What to do*

**4** Add value



# SUBMITTING STATEMENT OF INTERESTS (SOIs)

*What to do*

3

Diversity and compliance matters

2

Team up appropriately



# SUBMITTING STATEMENT OF INTERESTS (SOIs)

*What to do*

**1** Visit [illinoistollway.com](http://illinoistollway.com)



# SUBMITTING STATEMENT OF INTERESTS (SOIs)

## *What to avoid*

### **Not Curable**

- Submitting late
- Not including disclosure forms
- Not meeting minimum self-performance

### **Critical scoring errors**

- Directly copying scope from the PSB
- Using same SOI submittal on multiple items
- Using SOI submittals for other agency work





THANK YOU