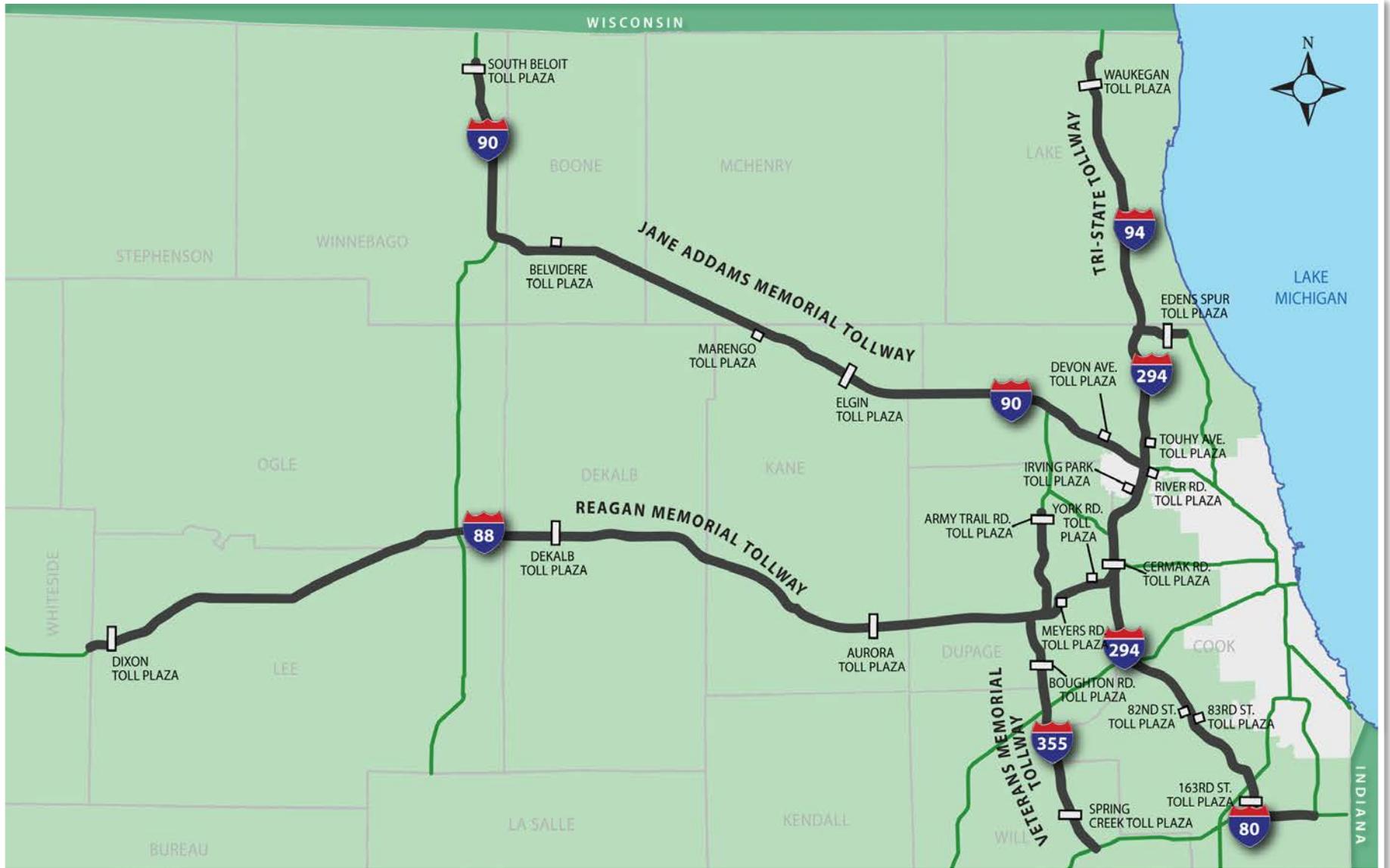


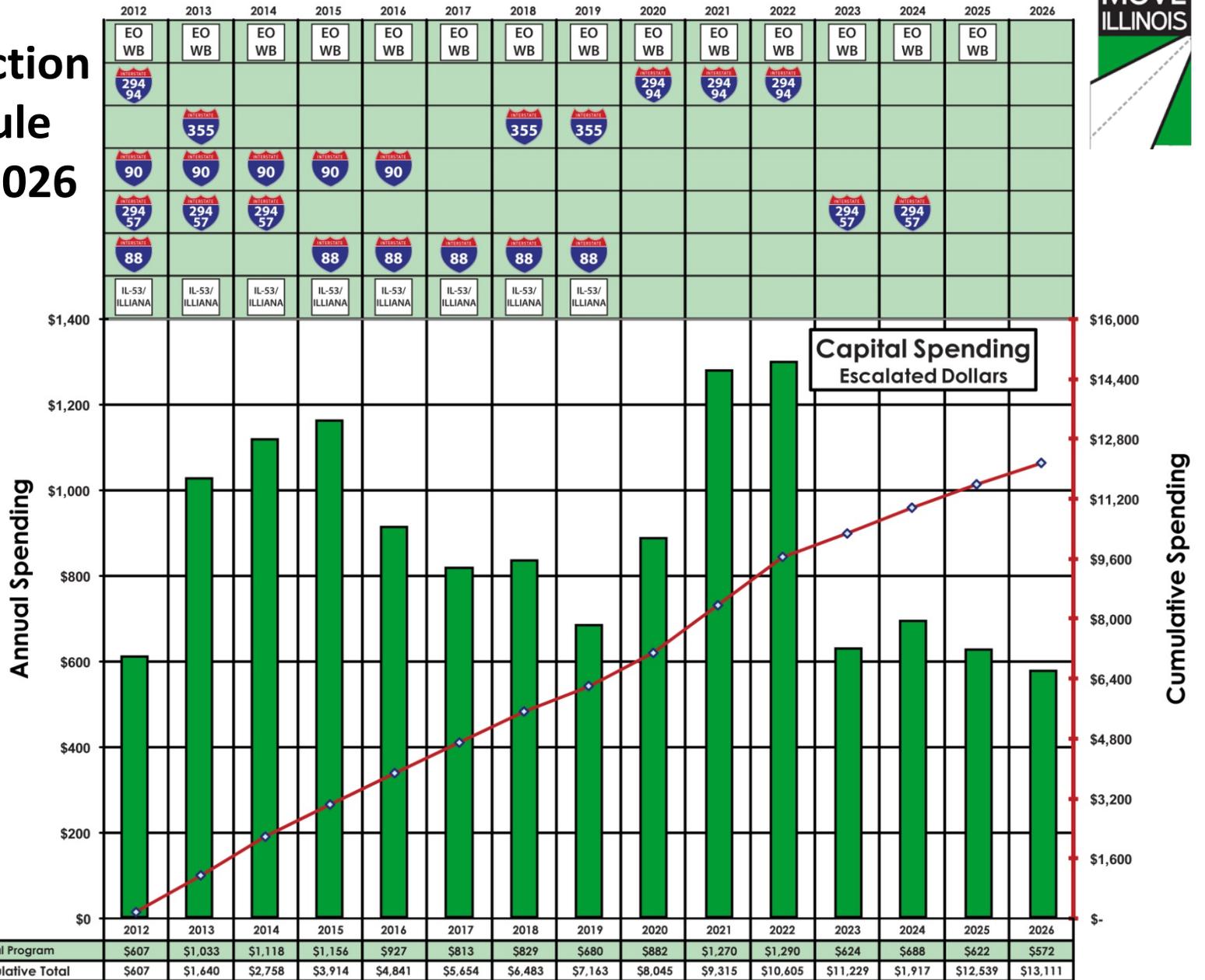
Construction Networking Event

May 18, 2012

Illinois Tollway System



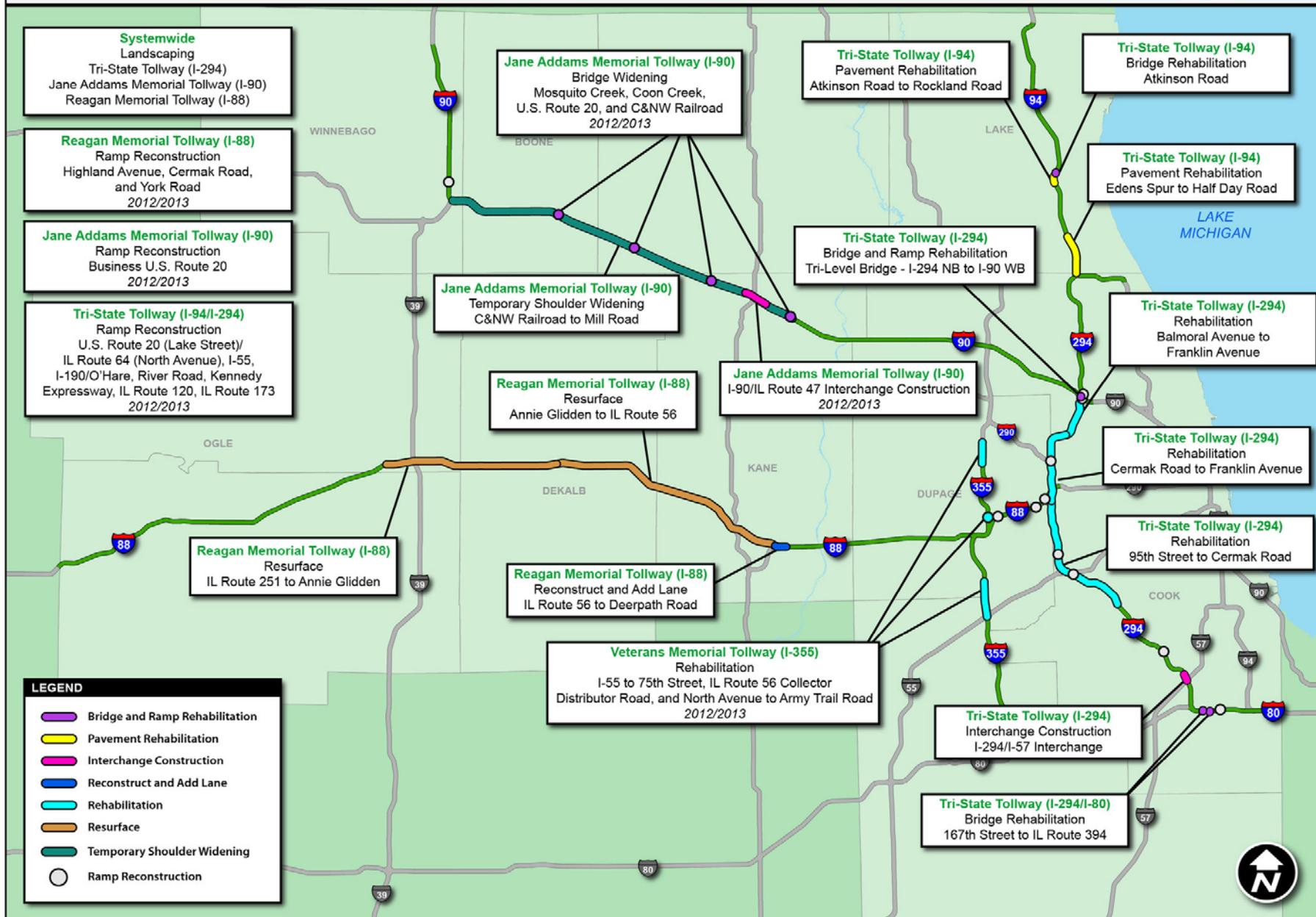
Construction Schedule 2012 - 2026



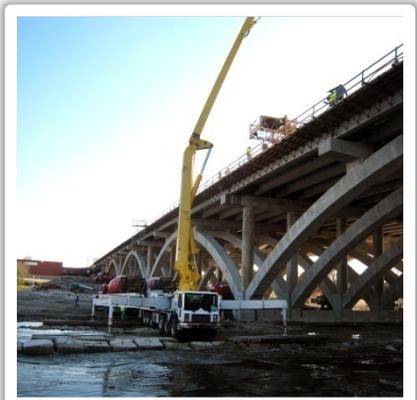
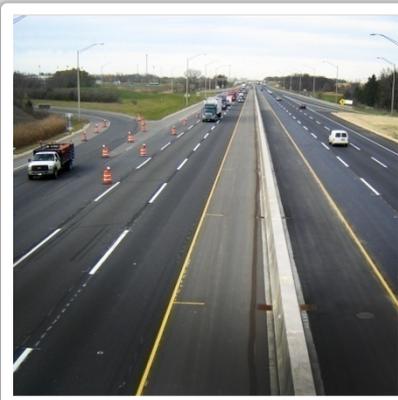
2012 Capital Program Highlights

- ▶ Invests nearly \$609 million in 2012 for projects to repair and rebuild roadways, bridges and interchanges and other capital investments across the 286-mile system.
- ▶ Begins the first year of the agency's new \$12 billion Move Illinois Capital Program
 - ▶ Preservation of existing system
 - ▶ Preparation for new project construction
- ▶ Commits to “building green” efforts

2012 Illinois Tollway Construction



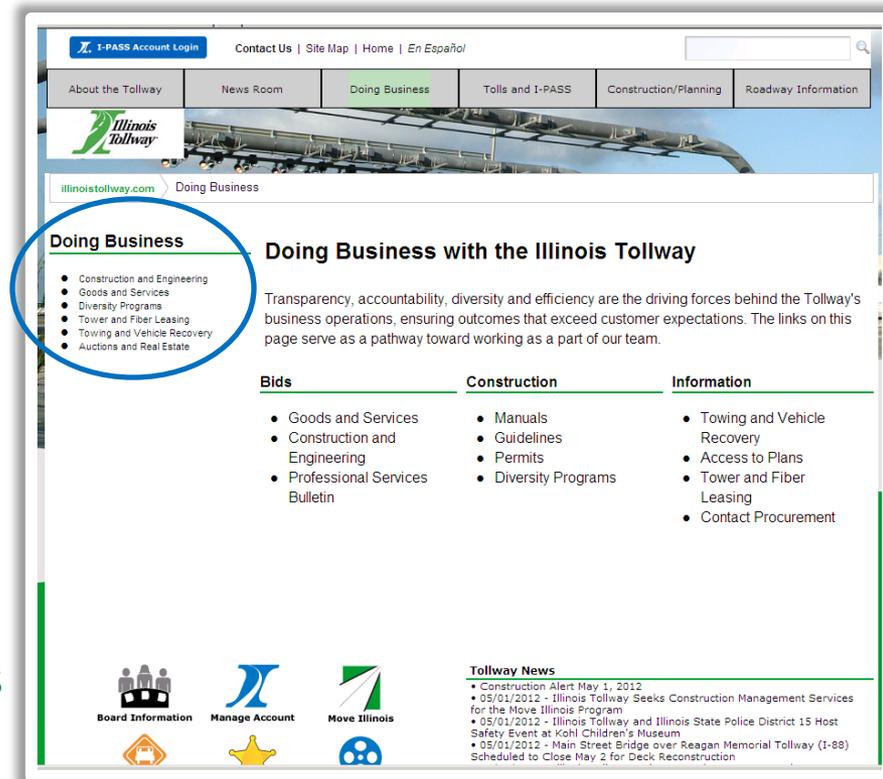
Doing Business – Construction Contractors



Getting Information

How do you find out about construction contracts?

- ▶ www.illinoistollway.com
- ▶ Bid-letting schedule
 - ▶ Updated weekly
- ▶ Documentation
 - ▶ Prequalification forms
 - ▶ Certifications
- ▶ CMS guidelines
 - ▶ Receive Notices of Bid Opportunities
 - ▶ www.purchase.state.il.us





Contract Process – Construction

- ▶ Online plan room
 - ▶ Access via the Tollway’s website under Doing Business/Construction and Engineering/Construction Bidding and Letting
- ▶ Contracts
- ▶ Plans and specifications
- ▶ Addenda
- ▶ Bid opening

The screenshot shows a web browser window titled "Public Planroom - Windows Internet Explorer". The address bar contains the URL "http://www.illinoistollwayplanroom.com/PublicPlanroom.aspx". The browser's menu bar includes "File", "Edit", "View", "Favorites", "Tools", and "Help". The toolbar shows a search box with "Live Search" and various navigation icons. The main content area is titled "Public Bid Packages" and displays a table with the following data:

Bid Package	Name	Bid Date	Pre-Bid Meeting Date	Organization	Project	City	State
RR-11-5634	RR-11-5634	12/02/2011 10:30:AM	11/10/2011 12:00:00 AM	Illinois State Toll Highway Authority	RR-11-5634		
RR-11-5635	RR-11-5635	12/05/2011 10:30:AM	11/12/2011 12:00:00 AM	Illinois State Toll Highway Authority	RR-11-5635		
RR-11-5636	RR-11-5636	12/07/2011 10:30:AM	11/10/2011 12:00:00 AM	Illinois State Toll Highway Authority	RR-11-5636		
RR-11-5637	RR-11-5637	12/01/2011 10:30:AM	11/10/2011 12:00:00 AM	Illinois State Toll Highway Authority	RR-11-5637		

Bid Opening Process

What happens after the Tollway opens bids?

- ▶ Bid analysis
 - ▶ Recommends for award
 - ▶ Pre-construction meeting
 - ▶ Contract execution
 - ▶ Notice to Proceed
 - ▶ By law, construction contracts are awarded to the lowest responsible bidder
-

Increasing Access to Opportunities

- ▶ Contractor and Vendor Diversity
 - ▶ Unbundling
- ▶ Worksite Diversity
 - ▶ Local and national best practices

Unbundling – What and Why

- ▶ Goal - increase opportunities for small contractors
 - ▶ Range of job sizes creates broader vendor opportunities
 - ▶ Increase opportunity to become prime on general contractor and specialty contracts
- ▶ Mainly focused on construction
- ▶ Must be realistic within the bounds of safety and efficient delivery/administration
 - ▶ Example: Jane Addams Memorial (I-90) Reconstruct and Widen Project (61.5 miles) in \$5 million construction increments would = 166 construction contracts annually
 - ▶ 234 construction contracts to date for the Congestion-Relief Program (7+ years)

Creating More Opportunity

- ▶ Contract size is only one business consideration for small contractors
- ▶ Location is important factor
 - ▶ Small firm located in Cook County unlikely to bid on small contract in Boone County
 - ▶ Contractors can submit more competitive bids for jobs close to where they're already working
- ▶ Type of work
- ▶ Need strategic approach that considers all factors

Unbundling – Procurement Challenges

- ▶ Significant challenge to unbundling effort
- ▶ More contracts = more exposure to procurement delays
 - ▶ Numerous, small and narrowly scoped contracts = greater risk of procurement delays
 - ▶ Fewer, large, broad contracts with longer durations = less risk of procurement delays
- ▶ Early delays cause ripple effect
- ▶ Losing a full year of construction could result in \$500 million cost increase over life of program

Planned Unbundled Contract Opportunities

▶ Tri-State Tollway (I-294)/I-57 Interchange

Project Description	Estimated Cost	Schedule
147 th Street Interchange – construct ramps X and N, install signals and toll facilities	\$7 million	2014
Dixie Creek Realignment / interchange grading	\$4.4 million	2012-2013
Landscaping / tree / shrub planting *	\$2.5 million	2012-2015
Building demolition *	\$1.5 million	2012-2014
147 th Street pavement gap – reconstruct Sacramento Avenue to Mozart Avenue	\$1.5 million	2012-2014
Tree removal *	\$500,000	2012-2015
Local municipal utility impacts	\$400,000	2013
Off-system pavement work	\$350,000	2013



Planned Unbundled Contract Opportunities

▶ Jane Addams Memorial Tollway (I-90)

Project Description	Estimated Cost	Schedule
Crossroad reconstruction / rehabilitation required for crossroad bridge reconstruction	\$500,000 to \$5 million	2014-2017
Individual crossroad bridge rehabilitation / replacement	\$5 million	2014-2017
Mosquito Creek bridge reconstruction and widening	\$5 million	2013
Noisewall installation	\$5 million	2014-2015
Ramp reconstruction at Irene Road **	\$4 million	2013
Local road reconstruction on US Route 20	\$3.5 million	2013-2014
Pace Park-n-Ride facilities **	\$2.5 million	2015-2017
Intelligent Transportation System cameras and Remote Traffic Microwave Sensor installation *	\$2 million	2013-2015
Landscaping / tree/ shrub planting *	<\$500,000	2015-2017
Right-of-Way Fence installation *	<\$500,000	2014-2016
Electrical power feeds for roadway lighting *	\$200,000	2013-2014

Construction Worksite Diversity

- ▶ Goal – make construction job sites more diverse
- ▶ Continue implementation of Earned Credit Program (ECP)
- ▶ Continue following Equal Employment Opportunity guidelines (EEO)
- ▶ Comprehensive assessment
 - ▶ Existing apprentice programs in region
 - ▶ National industry practices
- ▶ Develop recommendations for Board consideration

Doing Business – Focus on Diversity

- ▶ Diversity and Strategic Development Department
 - ▶ Increase access to contract opportunities for certified D/M/WBEs and small businesses
 - ▶ Communicate Tollway diversity programs and initiatives
 - ▶ Level the playing field for all businesses
 - ▶ Help to diversify skilled construction trades
 - ▶ Improve monitoring of Tollway contracts



Diversity – DBE Participation

▶ Participation Requirements

- ▶ Illinois Unified Certification Program – DBE certification
- ▶ City of Chicago – M/WBE certification
- ▶ Perform commercially useful function in area of certification



Special Provisions for DBE Participation

- ▶ Tollway now accepts certification from Cook County
- ▶ Supplier credit reduction from 100 percent to 60 percent
- ▶ References to “cure period” eliminated
- ▶ Trucking affidavit now required
- ▶ Super-prompt payment
- ▶ Sanctions for non-compliance
- ▶ Policy became effective May 1, 2012

Moving Forward

- ▶ The Illinois Tollway will continue to:
 - ▶ Post opportunities for construction firms to do business with the Tollway
 - ▶ Increase access to economic opportunities for disadvantaged business enterprises, which includes minority- and women-owned firms
 - ▶ Reach out to the construction industry and local communities to raise awareness of contract opportunities through *Move Illinois*

Tollway Contacts

▶ Engineering

- ▶ Paul Kovacs, Chief Engineer, ext. 3901, or pkovacs@getipass.com

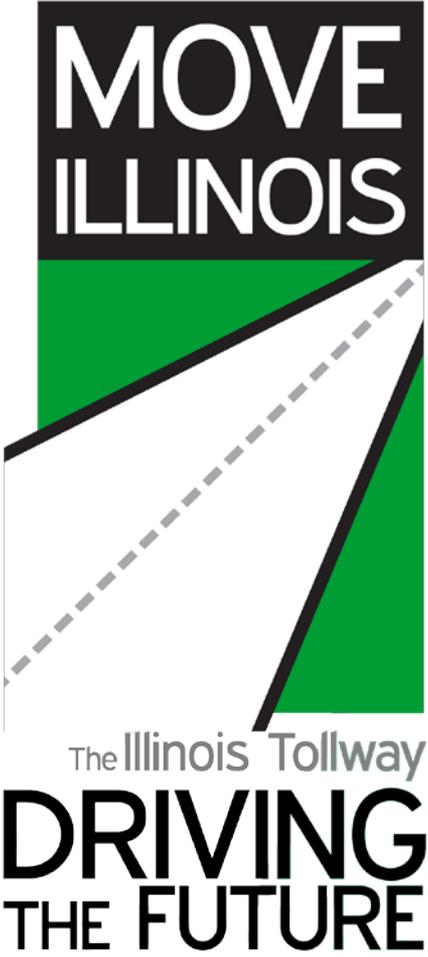
▶ Diversity Programs

- ▶ Gustavo Giraldo, Chief of Diversity, ext. 3226 or ggiraldo@getipass.com
- ▶ Stephanie Stephens, General Manager of Diversity, ext. 3204 or sstephens@getipass.com
- ▶ Marlene Vick, Senior Manager of Program Development, ext. 2349 or mwick@getipass.com

2700 Ogden Ave., Downers Grove, IL 60515
630-241-6800

Networking

- ▶ Black Contractors United
- ▶ Curran Contracting Co.
- ▶ F.H. Paschen Construction Co.
- ▶ Herlihy Mid-Continent Co.
- ▶ Hispanic American Construction Industry Association
- ▶ Illinois Hispanic Chamber of Commerce
- ▶ Inner-City Underwriting Agency Inc.
- ▶ K-Five Construction Corp.
- ▶ Lorig Construction Co.
- ▶ Plote Construction Inc.
- ▶ R.W. Dunteman Co.
- ▶ Suburban Minority Contractors Association
- ▶ William Charles Construction Co. LLC



THANK YOU