

**CONSTRUCTION AND PROFESSIONAL SERVICES
NETWORKING EVENT**

Construction and Professional Services Networking Event

July 27, 2015



Agenda

- **Welcome**
- ***Move Illinois* Program overview**
- **Construction contract opportunities**
 - Upcoming construction contract advertisements
 - Combination bidding opportunities
 - Construction bid-letting process
- **Professional services contract opportunities**
 - Current PSB advertisements
 - Selection process
- **Diversity programs**

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TAKE CARE OF EXISTING SYSTEM NEEDS

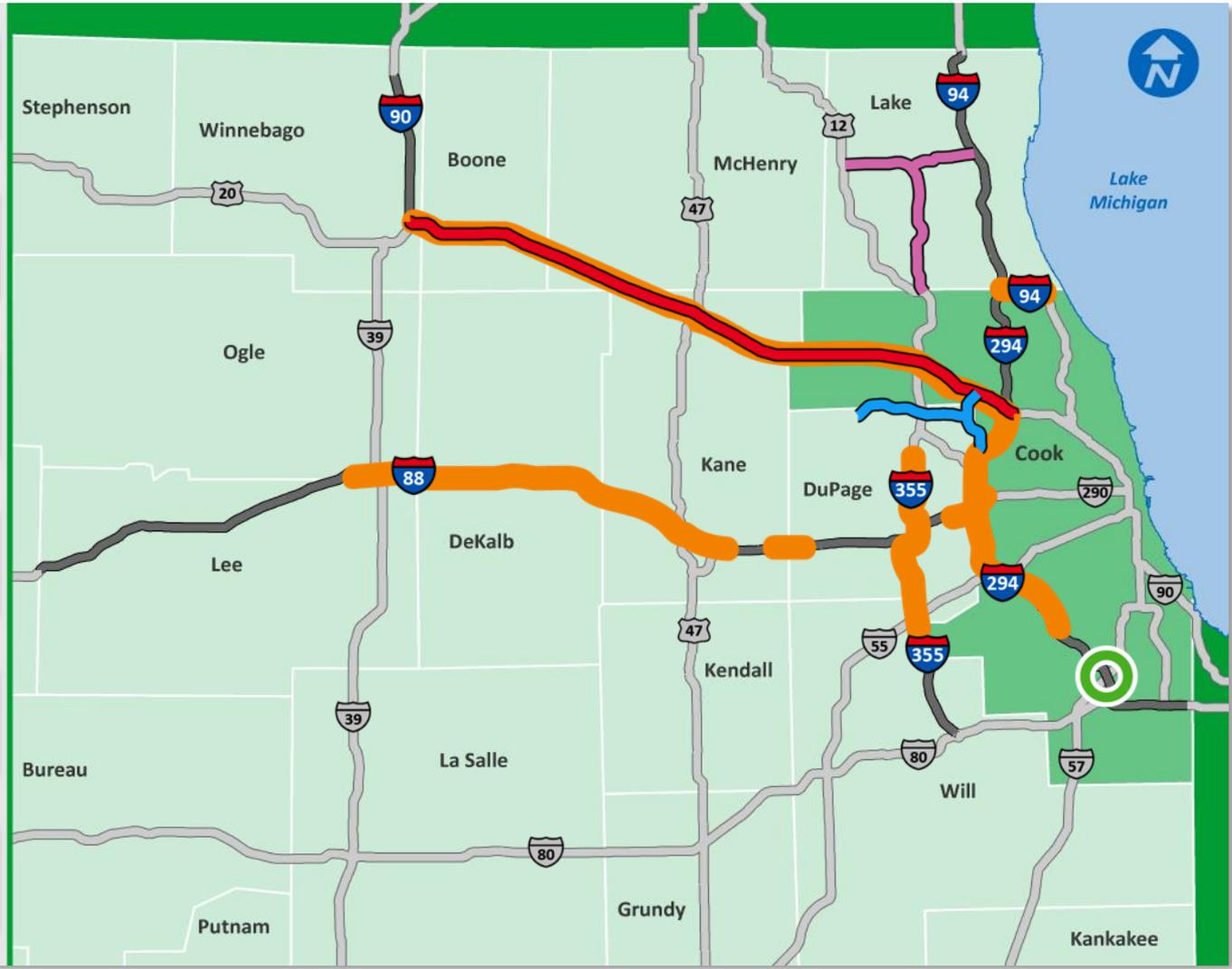
JANE ADDAMS MEMORIAL TOLLWAY
\$2.5 billion

ELGIN O'HARE WESTERN ACCESS
\$3.4 billion

I-294/I-57 INTERCHANGE
\$719 million

ILLINOIS ROUTE 53/120 PROJECT

OTHER EMERGING PROJECTS



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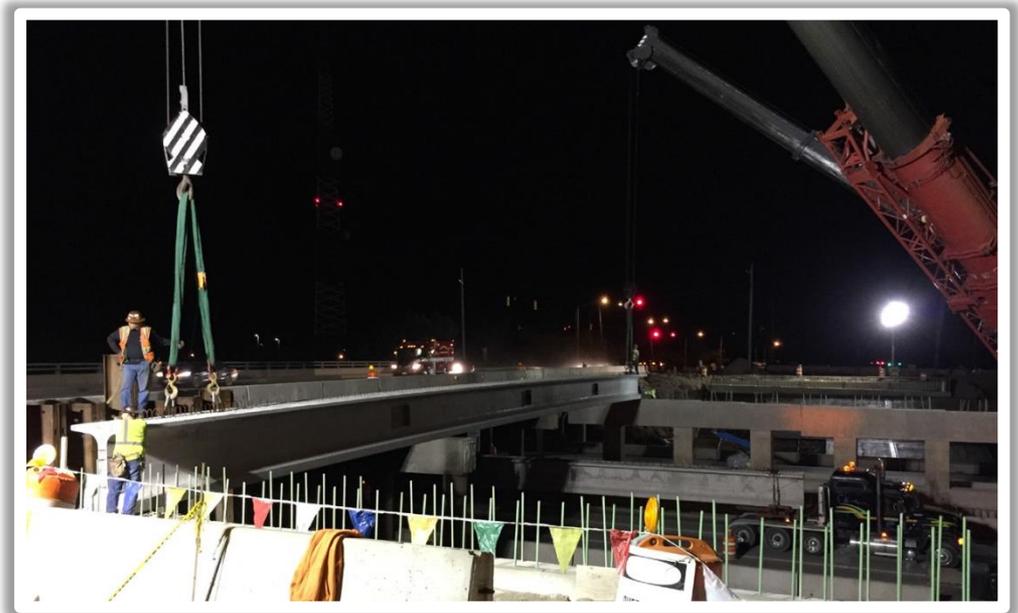
Construction Opportunities

Contracts Being Advertised this Fall

- Advertising nearly 25 contracts by the end of the year
- Work scheduled to begin early 2016
- Major projects include
 - Jane Addams Memorial Tollway (I-90) Rebuilding and Widening – Eastern Segment
 - Elgin O’Hare Western Access Project
 - Systemwide improvements, including work on various facilities

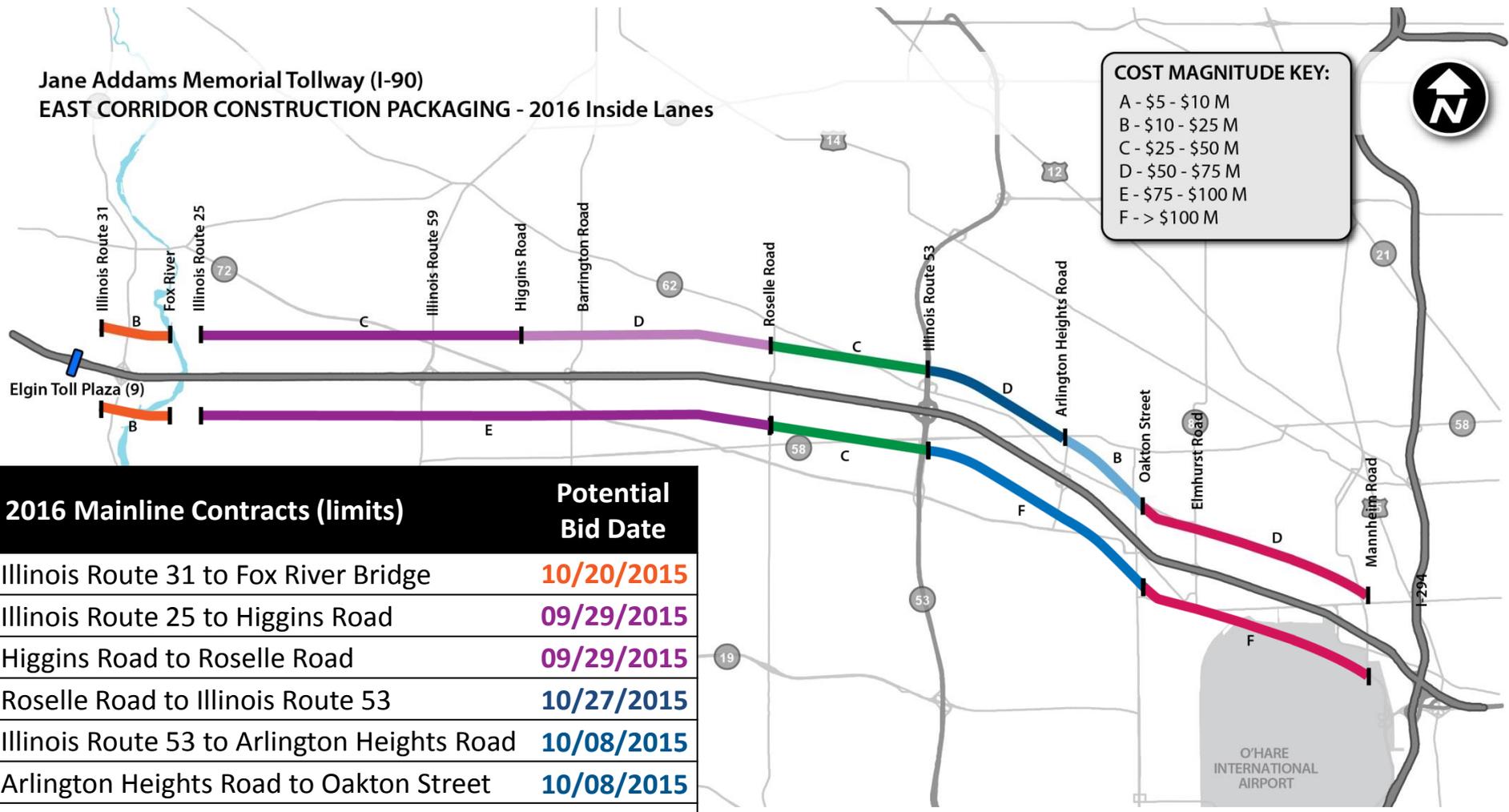
Jane Addams Memorial Tollway (I-90)

- Eastern segment mainline contracts – Elgin to the Tri-State Tollway (I-294)
- Large, complex projects
- Major work includes
 - Paving inside, mainline lanes
 - Bridge reconstruction
 - Maintenance of traffic



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Jane Addams Memorial Tollway (I-90) EAST CORRIDOR CONSTRUCTION PACKAGING - 2016 Inside Lanes



COST MAGNITUDE KEY:

- A - \$5 - \$10 M
- B - \$10 - \$25 M
- C - \$25 - \$50 M
- D - \$50 - \$75 M
- E - \$75 - \$100 M
- F - > \$100 M



2016 Mainline Contracts (limits)	Potential Bid Date
Illinois Route 31 to Fox River Bridge	10/20/2015
Illinois Route 25 to Higgins Road	09/29/2015
Higgins Road to Roselle Road	09/29/2015
Roselle Road to Illinois Route 53	10/27/2015
Illinois Route 53 to Arlington Heights Road	10/08/2015
Arlington Heights Road to Oakton Street	10/08/2015
Oakton Street to Mannheim Road	09/10/2015

Combination Bidding Opportunity

- **Contractors have opportunity to bid on two specified adjacent contracts with a combination bid option**
- **Bidding process**
 - Contractors have the opportunity to bid contracts as advertised
 - Contractors have opportunity to submit one combination bid, only if they submit bids for the two specified contracts
 - Contractors must submit the percent for combination bid and total combination bid
- **Special provision in contract documents will specify award determination**
 - Look at lowest bid combination (contract 1 and contract 2)
 - \$46 million + \$49 million = \$95 million
 - Lowest bid is \$94 million

Bidder	Contract 1 (millions)	Contract 2 (millions)	Combo Bid (millions)
Bidder A	\$50	\$50	\$98
Bidder B	\$46	--	n/a
Bidder C	\$47	\$49	--
Bidder D	\$52	\$53	\$94

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Additional Work Along I-90

- **Rehabilitation of Des Plaines River Bridge**
- **Western segment work**
 - Right-of-way fence replacement contract from Mill Road to Tyrell Road
 - Landscaping improvements from U.S. Route 20 to Randall Road



Elgin O'Hare Western Access Project

- Unbundled building removal work to create smaller contracts
- Additional opportunities forthcoming

Contract Location	Type of Work	Cost Magnitude (millions)
Franklin Avenue and Powell Street	Building removal	Less than \$5 (SBSA)
Powell Street and Acorn Street	Building removal	Less than \$5 (SBSA)

Improvements Across the System

- Drainage
- Pavement marking

Contract Location	Type of Work	Cost Magnitude (<i>millions</i>)
I-294	Cleaning and televising drainage structures	Less than \$5
Systemwide	Pavement marking	Less than \$5

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Maintenance and Facility Work

Contract Location	Type of Work	Cost Magnitude (<i>millions</i>)
Central warehouse	Facility improvements	Less than \$5
All maintenance sites and Spring Creek Toll Plaza (Plaza 99) on I-355	Liquid chloride storage tanks	Less than \$5
I-88	Parking lot pavement repairs near Illinois Route 47 salt dome and DeKalb Data Center	Less than \$1 (SB/SA contract)
Downers Grove (M-14) maintenance site	Storage building repairs	Less than \$5
Various toll plaza locations	Replace/upgrade HVAC (two contracts)	Less than \$1 (two SB/SA contracts)
Hillside (M-2) maintenance site and M-14 weigh station	M-2 and M-14 pavement and M-14 weigh station construction	Less than \$5
Tollway headquarters	Building improvements (HVAC, elevator loading dock and skylight)	Less than \$5

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Construction Bid-Letting Process

Steps in the Process	Information and Assistance Available
<ul style="list-style-type: none">• Identify upcoming projects• Seek plans and forms	<ul style="list-style-type: none">• Bid-letting schedule• Online Plan Room
<ul style="list-style-type: none">• Compile bid• Submit COMPLETE bid (to prime or Tollway)	<ul style="list-style-type: none">• Construction Contracts 101 Webinar
<ul style="list-style-type: none">• Bid opening/apparent low bidder• Review paperwork	<ul style="list-style-type: none">• Public bid opening (webcast)
<ul style="list-style-type: none">• Tollway Board approval• Receive Notice to Proceed	

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Professional Services Opportunities

Overview of PSB 15-1

- **General Engineer Consultant (GEC) – a Trust Indenture consultant**
 - Provides Trust Indenture services, including annual inspection/report on the condition of infrastructure and facilities
 - Provides technical engineering services such as review of contract documents and construction field audits
 - Develops technical standards and criteria, in addition to technical manuals and specifications
- **Traffic Engineer – a Trust Indenture consultant**
 - Provides Trust Indenture services, including traffic and revenue forecasts, annual traffic data reports and annual traffic revenue reports and forecasts
 - Provides analysis of traffic operations and plazas in addition to electronic toll collection technical support
- **Responses due July 31, 2015**
- **Begin work on January 1, 2016**

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Overview of PSB 15-2

Contract Location	Type of Work
Illinois Route 390 between Arlington Heights Road and Lively Boulevard	Construction management
I-90 Rebuilding and Widening Project and EOWA Project	Construction management upon request
New tollway around western border of O'Hare linking I-90 and I-294	Design
EOWA Project	Design and construction upon request for earthwork and environmental assessments
EOWA and systemwide projects	Materials engineering services upon request
EOWA and systemwide	Land acquisition upon request

Tollway Seeks Qualified Firms

- **Tollway relies heavily on professional services**
 - More than 200 professional services firms are working on the Move Illinois Program

- **Tollway values**
 - Timing and schedule
 - High degree of independence
 - Quality designs and quality assurance/quality control process
 - Working through the design corridor managers and construction corridor managers

Comprehensive Selection Process

- **Qualifications-Based Selection**
 - Selection based on qualifications, skills and expertise, as opposed to a low bid
 - Negotiation of a fair and reasonable fee for services

- **Comprehensive selection process**
 - Interested firms submit a Statement of Interest
 - Formal process internally
 - Tier one: scoring process by Engineering
 - Tier two: executive engineering review
 - Tier three: selection committee review and decision
 - Tollway negotiates fee with top firm
 - Chief Engineer provides award recommendation to Board of Directors

Reasons for Disqualification

- Not IDOT prequalified – submitted late
- Disclosures not submitted (Forms A or B)
- SOI team spreadsheet incorrect/not submitted
- SOI not submitted
- No signature certification
- No list of key personnel submitted (Exhibit A)
- Not registered with the state Board of Elections
- Veteran goal plan not submitted
- Used old, outdated forms

Tools for Successful Submittal

- **Offeror commitment and signature**
 - New form effective PSB 15-1 and 15-2
 - Reference Section 3.1 of PSB
 - Requires signature and inclusion in SOI
- **Compliance matrix**
 - Reference Section 4.12 of PSB
 - This table lists the “must/shall/required” statements
- **Get help!**
 - On PSB due dates, we have staff standing by to help ensure receipt of your submittal
- **PSBs are available on the Tollway’s website under “Doing Business” section**

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Getting Information

- How do you find out about upcoming opportunities?
- www.illinoistollway.com
 - View construction bid-letting schedule (updated bi-weekly)
 - Visit the Online Plan Room
 - View Professional Services Bulletins
 - View Goods and Services
- Chief Procurement Office resources
 - Notices of bid opportunities
 - www.purchase.state.il.us

The screenshot shows the Illinois Tollway website's 'Doing Business' page. The navigation menu at the top includes 'About the Tollway', 'News Room', 'Doing Business' (highlighted), 'Tolls and I-PASS', and 'Construction/Planning'. Below the navigation is the Illinois Tollway logo and a banner image of a highway interchange. The main content area is titled 'Doing Business with the Illinois Tollway' and includes a list of services, a paragraph about transparency, and a section for 'Bids' with sub-sections for 'Construction' and 'Information'. At the bottom, there are icons for 'Board Information', 'Manage Account', and 'Move Illinois', along with a 'Tollway News' section.

Doing Business

- Construction and Engineering
- Goods and Services
- Diversity Programs
- Tower and Fiber Leasing
- Towing and Vehicle Recovery
- Auctions and Real Estate
- Blue Board Program

Doing Business with the Illinois Tollway

Transparency, accountability, diversity and efficiency are the driving forces behind the Tollway's business operations, ensuring outcomes that exceed customer expectations. The links on this page serve as a pathway toward working as a part of our team.

The Illinois Tollway hosted a free training webinar for contractors who want to learn more about how to do business with Tollway.

[State of Illinois Comptroller's Office Vendor Payment Inquiry](#)

Bids	Construction	Information
<ul style="list-style-type: none">• Goods and Services• Construction and Engineering• Professional Services Bulletin	<ul style="list-style-type: none">• Manuals• Guidelines• Permits• Diversity Programs• Access to Plans	<ul style="list-style-type: none">• Towing and• Blue Board• Tower and• Contact Pr

Tollway News

- Construction Alert April 8, 2013
- 04/08/2013 - Illinois Tollway to Host Construction Ne
- 04/05/2013 - Fitch Upgrades Outlook for Illinois Toll
- 04/03/2013 - Illinois Tollway to Offer Alternate Route U.S. Route 20 for Work on I-90 at the Kishwaukee River
- 04/01/2013 - Illinois Tollway to Create Construction Center to Assist Small, Minority- and Women-Owned C

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Department of Diversity and Strategic Development

Gustavo Giraldo

Helping Small and Diverse Businesses

■ Construction

- Construction Business Development Center
- Construction Coaching for Growth Program
- Small Contractor Bridge Program

■ Professional Services

- Mentor/Protégé Program



Continuing to Build the Pipeline

- Small and D/M/WBE contractors need additional hands-on, tailored assistance over a longer duration
- Participating construction contractors in the Earned Credit Program (ECP) need effective guidance
- New businesses may benefit from meaningful instruction from more experienced peers in the industry



Providing Additional Assistance

Gap:

Small contractors need additional hands-on, tailored assistance



Initiative:

Technical Assistance RFP

Enhance existing technical assistance programs by providing small, diverse and veteran-owned contractors with in-depth, long-term technical assistance

Offering Additional ECP Guidance

Gap:

Participating construction contractors need effective guidance

ECP Enhancements:

- Open, portable eligibility capped at five years
- Prime and subcontractor credits
- New hire bonus credit
- 12-month retroactive credit limit
- Proportional allocation of credits
- Standardized payroll reporting
- Timeline for reporting and issuance



Linking Veteran Businesses to Mentors

Gap:

Veteran-owned firms need hands-on instruction



Initiative:

Mentor/Protégé Program for Veterans Professional Services

Build upon existing M/P program for professional services to include veterans

Diversity Requirements - Combination Bids

- **Requirements and DBE goals on contracts**
 - Separate DBE Utilization Plan Form 2026 and DBE Participation Statement Forms 2025 MUST BE submitted for each contract
 - The DBE percentage on each contract will remain unchanged on a combination bid
- **Submitting Earned Credit Program (ECP) credits on multiple bids**
 - Once ECP credits are redeemed, they are no longer available for use on subsequent bids

Contact Information

- **Paul Kovacs, Chief Engineer**
 - Phone: 630-241-6800 ext. 3901
 - paulkovacs@getipass.com

- **Gustavo Giraldo, Chief of Diversity and Strategic Development**
 - Phone: 630-241-6800, ext. 3226
 - ggiraldo@getipass.com

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THANK YOU

