




CONTRACTING
with
GOVERNMENT

Learn ■ Connect ■ Grow



Information Technology: What's on the IT Horizon -
Trends & Upcoming Procurement Opportunities
Michael Shay, Chief Information Officer

Major Projects In Flight



- Kahua (construction management)



- SuccessFactors (HR, Payroll, HCM)



- Sailpoint (Identity Mgmt.)



- ServiceNow (SPM, Contract Management)



- ReliaQuest (SOC)



- Recorded Future (Threat intelligence)



- Okta (MFA for customers)



- Acquia (Digital Asset Management)

Potential Projects



Learning Management Systems



SAP (Finance and Budget)



Queue Management System



ServiceNow (ERM, TPRM, HAM)



Traffic Incident Management System



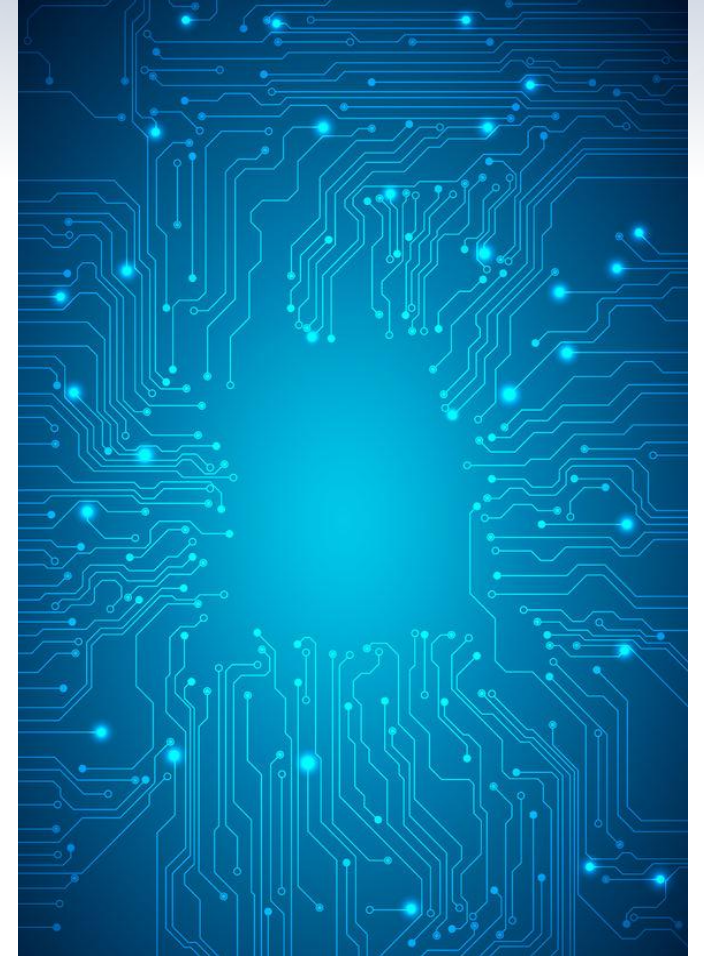
Network Operations Center



Tower Maintenance Services

Key Partners

- SDI Presence
- Accenture
- CDW - G
- ServiceNow
- Monument
- Krasan
- HNTB
- Presidio
- Dell EMC
- Parsons
- Microsoft
- Citrix
- Motorola
- Stantec



Other Key Considerations

Policies



- ❖ Agentic AI Use
- ❖ Review of Existing Policy
- ❖ Revision to Existing Policy
- ❖ Revision of Identity Management
- ❖ Continuous Response to Emerging Threat Policies

We have a LOT of policies!

Plans



- ❖ Tollway Strategic Plan
- ❖ Cyber Security Playbooks
- ❖ PCI 4 Compliance
- ❖ Replacement Cycle Plan
- ❖ Third Party Risk Mitigation Revision
- ❖ Ongoing Enterprise Risk Management Planning

Key IT Platforms/Infrastructure

Okta (Matrix Systems)
Proofpoint
Delinia
GlobalScape
Tenable
Tanium
Recorded Future PTI
Splunk
eSentire
Veritas

Microsoft (CDW)
ServiceNow
(Carahsoft)
Salesforce
(Carahsoft)
Adobe (CDW)
SAP (Matrix
Systems)
Kahua (Carahsoft)
eBuilder

Cartegraph (SHI)
Cisco (Presidio)
Dell/EMC
(AHEAD)
Citrix (CDW)
Vmware (Zones)
Oracle
(Emergent)
Redhat

Motorola

SDI Presence
Krasan

Desktops, Laptops,
Monitors, etc. (CDW)

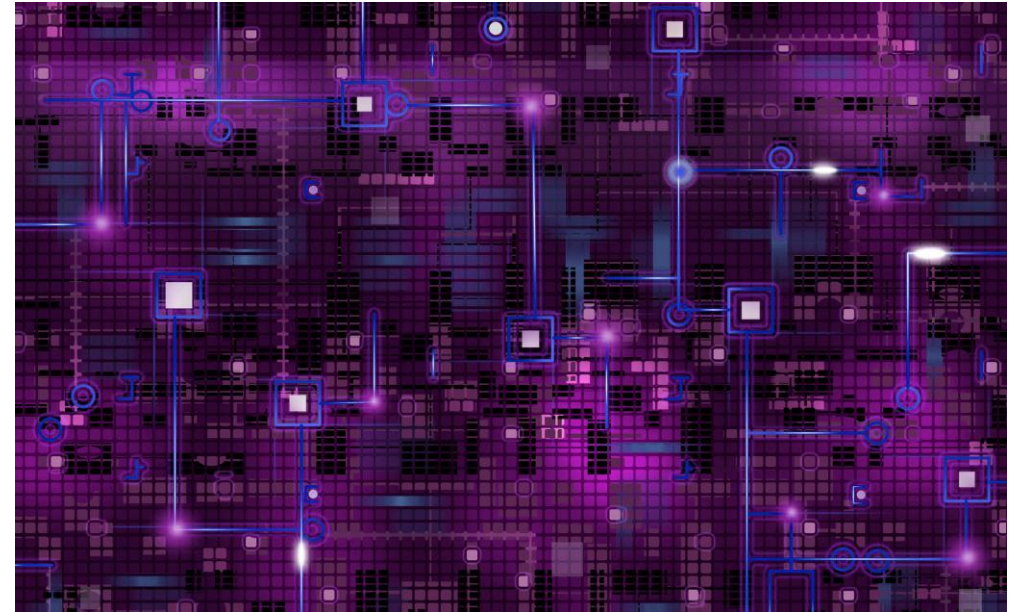
SBITAs

Subscription Based IT Arrangement

LinkedIn
Granicus
Bluebeam
Diligent
Column Case
Management

RobinPowered
Acquia DAM
ESRI
Sprout
Assetworks
FOIA application

Canva
TeamMate
Quorum
NEOGOV
DMARC
GoGravity



Possible Future Procurements

- ❖ ServiceNow added functionality/features (state master)
- ❖ Learning Management System (RFP)
- ❖ Queue Management System (RFP)
- ❖ Traffic Incident Management System (RFP)

- ❖ Tower Maintenance Services (IFB)
- ❖ Network Operations Center (RFP/IFB)
- ❖ SailPoint (state master)
- ❖ Health and Safety Data Sheets Application (IFB)

THANK YOU

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