

Conin Contractors Services Inc.

Jose Luis Aguilar, President

MOVE
ILLINOIS

The Illinois Tollway
DRIVING
THE FUTURE

Jose Aguilar says participation in the Illinois Tollway's Construction Coaching for Growth (CC4G) Program has helped his landscaping design, installation and maintenance firm achieve an increase in revenues well beyond his expectations.

In 2014, Conin's revenues skyrocketed to more than \$2 million from gross receipts of about \$70,000 in 2012, the company's first full year of operation. Much of the growth is attributed to the company's increase in *Move Illinois* contracts, including work on the Elgin O'Hare Western Access Project.

Equipped with many years of hands-on experience as a landscaper, Aguilar says the CC4G Program helped him to learn about the financial and administrative components of being a small business owner leading to success with Tollway contracts.

The six-month-long CC4G Program also offered Aguilar targeted training and direct, strategic one-on-one business counseling.

"Thanks to the skills I learned in the Construction Coaching for Growth Program, I have been able to successfully increase the capacity and capabilities of my company. Conin's Move Illinois contracts have more than tripled since I graduated from the program."

Thanks to *Move Illinois* and C4CG, Aguilar says he has transformed his small business from residential services into highway construction subcontracting.



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Jose Aguilar looks forward to continuing success on Move Illinois projects in 2015.

**FOR MORE INFORMATION ABOUT THE TOLLWAY'S MOVE ILLINOIS PROGRAM,
VISIT WWW.ILLINOISTOLLWAY.COM.**